

AGENDA

**“Increasing the competitiveness of the domestic small and medium enterprises with the objective of improving their cooperation with the foreign investors”,
- Possibilities and challenges -**

Organizers: *Foreign Investors Council
Economic Chamber of Macedonia
University “Ss. Cyril and Methodius” in Skopje - Faculty of Mechanical Engineering*

Supported by: *European Commission and the Government of the Republic of Macedonia*

Date: *April 20th, 2018 (Friday), 11:00 hrs.*

Venue: *Holliday Inn Hotel, Skopje, conference hall Millennium 1*

Time	Activity
10.30 - 11.00	Registration of participants
11.00 - 11.45	<p>Opening of the event</p> <p style="text-align: center;"><u>What has to be done to enhance the linkages between foreign investors and domestic suppliers in order to maximize the effects of the FDIs in the country</u> <i>Challenges and Opportunities!</i></p> <ul style="list-style-type: none"> ➤ <i>Prof. Darko Danev, PhD, Dean of the Faculty of Mechanical Engineering, Skopje;</i> ➤ <i>Mr. Kocho Angjushev, PhD, Deputy Prime Minister of the Government of the Republic of Macedonia responsible for economic affairs and coordination of economic institutions;</i> ➤ <i>Mr. Stefan Peter, President of the Foreign Investors Council;</i> ➤ <i>Prof. Robert Minovski, PhD, leading partner and professor of the Faculty of Mechanical Engineering - Skopje</i> <p><u>Moderator:</u> Mr. Avram Stojcevski, CEO of Van Hool Macedonia</p>
11.45 – 12.00	Coffee break & Statements to media
12.00 - 13.00	<p>Panel I</p> <p><u>Introduction with the findings and ongoing stages of the Project:</u></p> <ul style="list-style-type: none"> ➤ <i>Mr. Bojan D. Jovanoski, PhD, Assistant Professor of the Faculty of Mechanical Engineering - Skopje</i> ➤ <i>Dr. Sobottka, Vienna University of Technology, Vienna, Austria</i> <p><u>Successful stories</u></p> <ul style="list-style-type: none"> ➤ <i>Developed cooperation between foreign investors and domestic companies</i>

	<p>Q&A</p> <p><u>Moderator:</u> Mr. Wolfgang Maringer, CEO of ArcelorMittal Skopje</p>
<p>13.00 – 14:00</p>	<p>Panel II <u>Policies and measures of the financial institutions and foreign donor organization for supporting local SMEs and strengthening their capacities in order for them to become local suppliers</u></p> <ul style="list-style-type: none"> ➤ <i>Ms. Maja Anteska, Principal Manager, the European Bank for Reconstruction and Development (EBRD)</i> ➤ <i>Ms. Gordana Popovik-Freedman, Private Sector Specialist, the World Bank Office Skopje</i> ➤ <i>Mr. Jovan Despotovski, Director of the Fund for Innovation and Technology Development</i> ➤ <i>Ms. Bisera Jordanovska, the Fund for Innovation and Technology Development</i> ➤ <i>Mr. Darko Stefanovski, Macedonian Bank for Development Promotion (MBDP) (tbc)</i> ➤ <i>Tanja Markovska, Project Management Specialist, USAID Macedonia</i> <p>Q&A</p> <p><u>Moderator:</u> Ms. Jadranka Arizankovska, Economic Chamber of Macedonia</p>
<p>14:00</p>	<p>Cocktail and informal networking</p>